



Authorization to Execute Contract for New Enterprise Resource Planning (ERP) System

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Presentation Outline



- Background
- Process
- Recommendation

Background



- Selected current (IFAS) solution after elimination of Mainframe
- Implemented IFAS from Sungard in Jan 2012
- Have upgraded several times
 - Current running version 16.2
- Unable to upgrade to current version -- 19.2
 - Vendor unable to provide functionality
 - Issues with software reliability
- Central Square (Previously Sungard)
 - Credit rating downgraded by Moodies
 - Shifting focus from Finance/HR to Justice/Safety
 - Finance customers reduced from 350 to 202 over last two years
 - Concerns over Central Square's ability to support the County going forward

- Engaged Info-Tech Research Group to ensure thorough and robust search/selection process
- Requirements developed with input from all Divisions/Elected Offices
- RFP issued in June 2020 – 16 proposals received
- Three finalists:
 - Demonstrated product
 - Answered follow-up questions
 - Had references checked
- Scoring based on functional fit, reference checks, and cost
- More than 60 staff involved
- Oracle/Sierra-Cedar partnership is the consensus of all Divisions/Elected Offices

Recommendation



- Enter into 5-year contracts with:
 - Sierra-Cedar for implementation services in an amount not to exceed \$4,393,753
 - DLT Solutions LLC for Oracle software licenses in an amount not to exceed \$2,555,560
- Total amount not to exceed \$6,949,313

Next Steps if approved by County Board



- Negotiate contracts with:
 - Sierra-Cedar for implementation services
 - DLT Solutions LLC for Oracle software licenses
- Start implementation project Q1 2021
- Complete Rollout 1 (Finance, Procurement, Human Resources and Payroll) by Q1 2022
- Complete Rollout 2 (Budgeting and Narrative Reporting) by Q1 2023

QUESTIONS?